

## **QUALIFICATIONS OF JOHN S. MATEO, MAI**

John Mateo is a commercial real estate appraiser, consultant and principal of Mateo Advisors, LLC. With over 20 years of experience in the real estate appraisal profession, Mr. Mateo's firm provides broad expertise and services to the real estate community. Mr. Mateo's professional focus is on arbitration, expert testimony, litigation support, specialty appraisal and advisory work. His *curriculum vitae*:

### **EXPERIENCE**

<b>2013 -</b>	<b>Principal</b> , Mateo Advisors LLC, San Francisco, California
<b>2003 - 2013</b>	<b>Principal</b> , JM Valuations, Emeryville, California
<b>2000 to 2003</b>	<b>Senior Appraiser</b> , Hamilton, Ricci & Associates, Inc., San Francisco, California
<b>1997 to 2000</b>	<b>Vice President, Manager of <i>Innovative Products Group</i></b> , GMAC Commercial Mortgage, San Francisco, California
<b>1994 to 1997</b>	<b>Commercial Appraiser</b> , Hamilton, Ricci & Associates, Inc., San Francisco, California
<b>1993 to 1994</b>	<b>Commercial Appraiser</b> , Charles D. Bailey & Associates, San Francisco, California
<b>1992 to 1993</b>	<b>Senior Real Estate Appraiser</b> , CB Commercial Real Estate Group, Inc., San Francisco, California
<b>1990 to 1992</b>	<b>Project Manager</b> , Bocian & Associates, San Francisco, California
<b>1989 to 1990</b>	<b>Investment Group Partner</b> , Wyoming Equity Partners, San Francisco, California
<b>1985 to 1989</b>	<b>Senior Associate</b> with Gilliam, Joseph & Littlejohn, New York, New York

Specific experience includes providing real estate consultation services, expert witness testimony, appraisal, arbitration, litigation support, valuations, partial interest valuations, estate, tax and probate advisory. Clients include national and international lending institutions, investment banks, pension funds, Federal agencies, State and regional entities, municipalities and investment funds. Types of properties appraised include multi-family residential, sub-division, mixed use, retail, office, industrial, affordable housing, hospitality, research and development, master-planned CFDs and special purpose. He headed the development team responsible for creating highly automated appraisal and valuation systems for the largest U.S. conduit lender and CMBS Servicer. He has provided financial and operational consulting services to the financial services industry, including major banks, insurance companies and utilities. He has specialized in leveraged acquisitions of national and international industrial concerns for a merchant bank and has conducted operational, financial and legal due diligence pursuant to corporate valuations and acquisitions.

### **EDUCATION**

Master of Business Administration - Finance & Accounting  
Columbia University Graduate School of Business, New York, New York

Bachelor of Arts - Economics & International Relations  
University of Chicago, Chicago, Illinois

### **LEGAL QUALIFICATIONS**

Qualified expert witness, Superior Court of San Francisco

### **PROFESSIONAL AFFILIATIONS**

Member: Appraisal Institute (#10998)